



**FOR IMMEDIATE RELEASE**

## **DocuSend Announces Partnership Agreement with OneBill Software**

*Affiliate agreement provides DocuSend's services to OneBill Software customers to provide access to a remote, cloud-based mailroom.*

**ROCHESTER, N.Y.: October 20, 2020**

DocuSend, a division of Mail Technologies, Inc, (MTI) is proud to announce a reseller partnership with OneBill Software. DocuSend's cloud-based mailroom automates the printing and mailing of invoices, billing statements and other important customer communications using proprietary PDF technology, and was selected as the best partner to provide OneBill software customers with a print to mail service.

OneBill, a Silicon Valley company founded in 2009 by JK Chelladurai, was developed by industry experts to provide cloud-based end-to-end Billing and Revenue Management solutions to make billing as a Service more efficient, accurate, and cost-effective.

"As businesses continue to navigate an unprecedented global pandemic, DocuSend's mailroom services addressed our client's requests to become more efficient with their A/R billing process, by providing a system that offers touchless mailing. Offering a remote print to mail service reduces our clients overheads and reliance on manual processes, such as printing, stuffing and mailing invoices," says JK Chelladurai, Founder and CEO of OneBill.

DocuSend users remotely upload letters, invoices and other important documents to the cloud-based mailroom in seconds, and they are printed and mailed the next business day, eliminating hours of tedious, labor-intensive work. Additional features include color printing, remittance envelopes and the ability to include a generic insert within the same envelope as the primary mailing document. DocuSend also features an automated service for certified and foreign mail. Complimentary access to a secure personalized dashboard with an archive and retrieval system containing six months of document mailing history is also provided.

"Software companies that support businesses who need to get invoices out to their customers in a remote and safe way, are an ideal partner for DocuSend. About 75% of US consumers prefer receiving a printed bill over email, so it makes sense for us to partner with companies like OneBill to resell our mailing services," according to Dave Drum, President of MTI.

MTI, with corporate offices in Rochester, New York, was founded in 1991 by Jim Stewart, CEO, to provide large volume financial document processing to financial institutions, cable companies and other businesses, where accurate bill rendering is integral to their success. DocuSend was launched in 2015 to serve the small to mid-size volume market and provide a service to easily mail documents without the traditional programming charges, monthly minimums or contracts using proprietary PDF Xtract technology.

About OneBill: OneBill is an intelligent platform that powers the entire lead-to-revenue generation experience. Through OneBill, businesses can easily scale complex product and pricing offers, automate the service activation process, accurately manage billing and accounts receivables, configure unique offers for partners/ resellers and provide a superior experience for customers through their subscription journey. A Silicon Valley company founded in 2009, OneBill now has a global presence in 4 continents, across 14 industries and close to 100 best-in-class engineers and business consultants driving the new way to do billing.

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